

Indiana's trade and commerce is changing
 --- and it's moving WESTWARD

IMPORTS

\$ Value of Shipments to Indiana

Source: U.S. Dept of Transportation Bureau of Transportation Statistics: U.S. Census Commodity Flow Surveys, 2002, 2007 and 2012

(Millions \$)

Originated from:	2002	2007	2012	10-year Change
Eastern Time Zone states	84,034	98,770	113,772	29,738
Central Time Zone states	60,930	85,450	95,701	34,771
Mountain Time Zone states	4,179	2,865	4,995	816
Pacific Time Zone states	11,656	13,188	12,426	770
Total Import shipments	160,799	200,273	228,707	67,908
intra-state shipments	82,868	103,480	137,953	55,085
Total shipment value	243,667	303,753	366,660	122,993

largest trade growth was with Central states

% Shares, Value of Shipments to Indiana

Source: U.S. Dept of Transportation Bureau of Transportation Statistics: U.S. Census Commodity Flow Surveys, 2002, 2007 and 2012

Originated from:	2002	2007	2012	10-year Change
Eastern Time Zone states	52.3%	49.3%	49.7%	-2.5%
Central Time Zone states	37.9%	42.7%	41.8%	4.0%
Mountain Time Zone states	2.6%	1.4%	2.2%	-0.4%
Pacific Time Zone states	7.2%	6.6%	5.4%	-1.8%
Total Import shipments	100.0%	100.0%	100.0%	

Eastern states lost market share to Central states

Value of Shipments to Indiana - State by State detail

Source: U.S. Census Commodity Flow Surveys, 2002, 2007 and 2012

(Millions \$)

Originated from:	2002	2007	2012
All States	244,031	303,753	366,660
E Connecticut	851	1,271	1,449
E Maine	322	175	242
E Massachusetts	1,726	1,623	1,284
E New Hampshire	316	432	453
E Rhode Island	218	267	309
E Vermont	195	192	158
E New Jersey	2,774	4,104	5,321
E New York	2,943	6,896	4,725
E Pennsylvania	5,653	7,353	6,984
C Illinois	25,974	36,303	46,718
C Indiana (intra-state)	82,868	103,480	137,953
E Michigan	16,496	19,167	21,432
E Ohio	27,270	26,040	32,806
C Wisconsin	5,019	6,533	7,386
C Iowa	2,252	3,345	3,288
C Kansas	953	1,785	1,835
C Minnesota	2,705	4,257	4,158
C Missouri	4,988	4,956	5,378
C Nebraska	1,058	1,950	1,537
C North Dakota	90	205	355
C South Dakota		218	403
E Delaware	190	242	-
E District of Columbia		1	-
E Florida	2,161	2,493	2,444
E Georgia	2,746	3,230	6,003
E Maryland	671	793	1,679
E North Carolina	4,644	5,000	5,269
E South Carolina	2,218	3,115	3,323
E Virginia	1,956	2,322	2,859
E West Virginia	877	1,774	2,005
C Alabama	2,463	1,911	3,540
E Kentucky	9,807	12,280	15,027
C Mississippi	993	1,661	2,102
C Tennessee	6,567	9,168	7,108
C Arkansas	1,673	1,631	1,392
C Louisiana	871	1,212	1,506
C Oklahoma	838	1,336	1,240
C Texas	4,486	8,979	7,755
M Arizona	2,031	1,370	2,361
M Colorado	556	728	692
M Idaho	156	215	470
M Montana	77	110	108
P Nevada	670	135	151
M New Mexico	153	254	246
M Utah	1,058	S	782
M Wyoming	148	188	336
P Alaska		S	-
P California	9,979	11,556	9,619
P Hawaii		Z	4
P Oregon	487	681	613
P Washington	520	816	2,039

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EXPORTS

\$ Value of Shipments from Indiana

Source: U.S. Dept of Transportation Bureau of Transportation Statistics: U.S. Census Commodity Flow Surveys, 2002, 2007 and 2012

(Millions \$)

Destined to:	2002	2007	2012	10-year Change
Eastern Time Zone states	113,659	129,998	131,645	17,986
Central Time Zone states	73,053	96,637	100,483	27,430
Mountain Time Zone states	3,975	9,724	7,969	3,994
Pacific Time Zone states	13,740	15,586	10,686	(3,054)
Total Export shipments	204,427	251,945	250,783	46,356
intra-state shipment value	82,868	103,480	137,953	55,085
Total shipment value	287,295	355,425	388,736	101,441

largest trade growth was with Central states

% Shares, Value of Shipments from Indiana

Source: U.S. Dept of Transportation Bureau of Transportation Statistics: U.S. Census Commodity Flow Surveys, 2002, 2007 and 2012

Destined to:	2002	2007	2012	10-year Change
Eastern Time Zone states	55.6%	51.6%	52.5%	-3.1%
Central Time Zone states	35.7%	38.4%	40.1%	4.3%
Mountain Time Zone states	1.9%	3.9%	3.2%	1.2%
Pacific Time Zone states	6.7%	6.2%	4.3%	-2.5%
Total Export shipments	100.0%	100.0%	100.0%	

Eastern states lost market share to Central and Mountain states

Value of Shipments from Indiana - State by State detail

Source: U.S. Census Commodity Flow Surveys, 2002, 2007 and 2012

(Millions \$)

Destined to:	2002	2007	2012
All States	291,458	355,503	393,998
E Connecticut	1,329	876	1,242
E Maine	562	653	784
E Massachusetts	2,583	1,796	2,282
E New Hampshire	271	533	372
E Rhode Island	370	178	S
E Vermont	58	167	315
E New Jersey	4,501	2,860	3,013
E New York	5,989	9,490	10,106
E Pennsylvania	6,498	10,848	10,323
C Illinois	21,980	27,739	28,805
C Indiana (intra-state)	82,868	103,480	137,953
E Michigan	24,532	23,561	26,341
E Ohio	22,343	27,414	29,602
C Wisconsin	4,387	6,508	6,750
C Iowa	3,382	3,077	3,806
C Kansas	2,378	3,575	2,797
C Minnesota	3,602	4,704	4,468
C Missouri	7,005	8,830	6,336
C Nebraska	2,147	1,128	2,078
C North Dakota	731	686	992
C South Dakota	S	273	S
E Delaware	S	535	518
E District of Columbia	86	S	39
E Florida	7,408	7,780	7,421
E Georgia	6,002	9,609	8,507
E Maryland	2,706	2,319	2,379
E North Carolina	3,769	5,502	5,208
E South Carolina	2,476	4,004	2,341
E Virginia	4,079	4,663	4,342
E West Virginia	1,173	1,606	2,184
C Alabama	2,094	4,565	4,804
E Kentucky	16,924	15,604	14,326
C Mississippi	S	1,175	1,730
C Tennessee	6,296	8,571	9,594
C Arkansas	1,679	2,274	1,857
C Louisiana	1,396	3,065	5,129
C Oklahoma	2,145	1,728	1,884
C Texas	13,831	18,739	19,453
M Arizona	1,186	2,612	2,419
M Colorado	1,643	2,852	1,645
M Idaho	S	407	442
M Montana	S	764	1,072
P Nevada	358	780	666
M New Mexico	391	743	519
M Utah	755	2,199	1,206
M Wyoming	S	147	S
P Alaska	30	90	157
P California	10,122	11,587	9,469
P Hawaii	27	63	60
P Oregon	1,606	1,035	1,000
P Washington	1,597	2,031	S